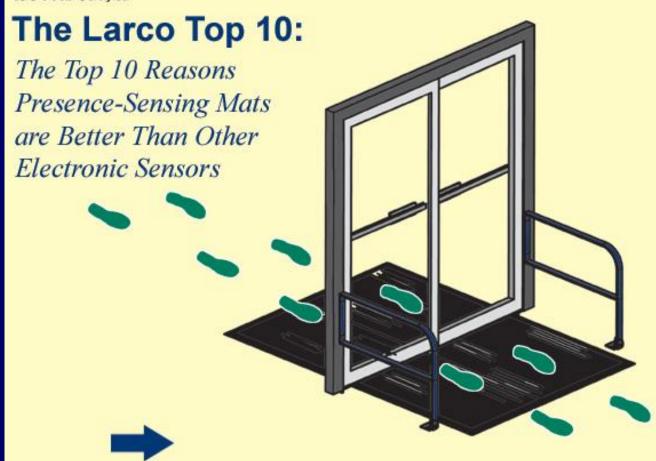


An Acrometal Company ISO 9002 Certified

The Safest, Most Reliable Door Activation Method Available





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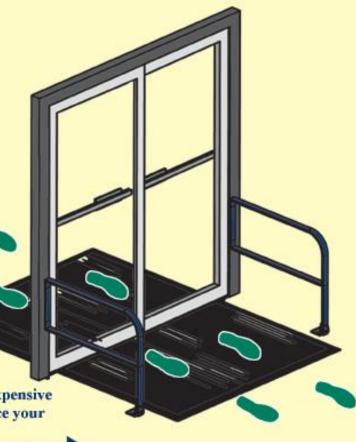
The Safest, Most Reliable Door Activation Method Available

10) They're Incredibly Easy to Install!

Presence-sensing mats are a simple mechanism and easy for anyone to understand-unlike sensors, which are complicated electronic devices that require specialized training to understand and install properly.

That means you won't need to hire an expensive technician to install, maintain and service your

automatic door.





The Safest, Most Reliable Door Activation Method Available

9) Presence-Sensing Mats Welcome Your Customers and Naturally Direct Proper and Safe Traffic Flow

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With a wide variety of colors, shapes, sizes and surface styles, presence-sensing mats offer an attractive solution.

Welcome your customers with your company logo or a customized message or match the decor of your facade with colored mats and matching anodized trim. Or add a touch of class to your entrance with bronze-finished trim and guide rails.



The Safest, Most Reliable Door Activation Method Available

9) Presence-Sensing Mats Welcome Your Customers and Naturally Direct Proper and Safe Traffic Flow



#### Example #1 Larco Entrance

Company logo on mat welcomes visitors

> Example #2 Miami Airport

Guide Rails provide safety features and help to direct traffic flow \_

Monogrammed Mats utilize arrows to provide information and assistance





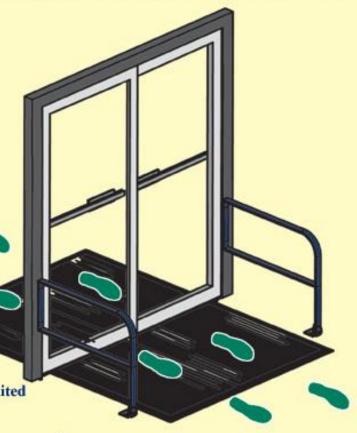


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8) Special Orders Don't Upset Us!

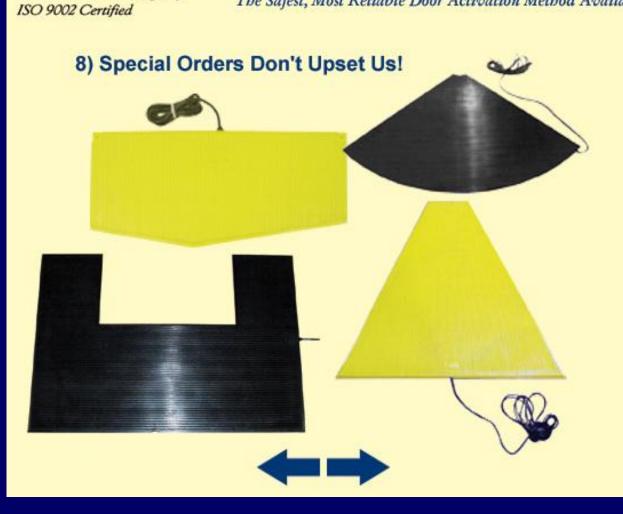
Larco presence-sensing
mats are customizable
to fit your needs. No matter what
door style, brand or size, Larco
can manufacture a presencesensing mat to match. Specify
changes to the length and/or width
of any of our 50 standard sizes, or specify
angles, notches or radii to create an unlimited
number of customized mats.







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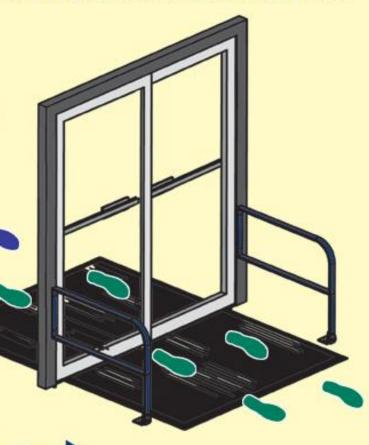


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7) Larco Presence-Sensing Mats Make ANSI and ADA Compliance Easy!

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With Larco's easy-order automatic door packages, you can outfit any entrance with an ANSI-compliant activation and safety system by answering three simple questions. With that information, we can provide you with an activation and safety package to meet your exact needs.





ISO 9002 Certified

#### **Automatic Door Mats**

The Safest, Most Reliable Door Activation Method Available

# 7) Larco Presence-Sensing Mats Make ANSI and ADA Compliance Easy!

#### Easy ANSI Compliance

- All pieces necessary for ANSI-compliance under one easy part number, including guide rails for swinging and folding doors!
- Safety zones and active areas are easily defined, unlike other types of sensors that make this process more difficult and much less accurate

#### Easy ADA Compliance

- 50 million americans are affected by ADA today...and that number is growing!
- Only government buildings are affected today, but regulations will apply to all public buildings in the future





The Safest, Most Reliable Door Activation Method Available

#### 6) We Love Abuse!

ISO 9002 Certified

Larco presence-sensing mats are designed to stand up to the toughest environmental conditions, including heavy traffic from shopping carts and customers. In fact, Larco presence-sensing mats are often used in industrial environments with high fork lift traffic. Made from rugged materials and designed to take punishment, Larco presence-sensing mats are incredibly impact resistant and can take intermittent loads up to 3,000 psi.



The Safest, Most Reliable Door Activation Method Available

#### 6) We Love Abuse!

ISO 9002 Certified



Larco mats can stand up to heavy forklift traffic...





... and intense industrial applications, such as welding environments with repetitive impacts!





An Acrometal Company
ISO 9002 Certified

The Safest, Most Reliable Door Activation Method Available

#### 5) Total Reliability!

When you use Larco
automatic door mats, your
doors will spend more time letting
customers in than being serviced.
With intense quality control,
superior materials and excellent
workmanship, Larco mats are designed
to function properly, without maintenance
and adjustment, for years.







An Acrometal Company
ISO 9002 Certified

The Safest, Most Reliable Door Activation Method Available

4) Mats are Unaffected by External Weather Conditions or Blowing Debris

With Larco's totally submersible design, our presence-sensing mats are impervious to rain, snow, sleet and ice and won't be affected by intense sunlight or reflective surfaces.
Unlike other sensors that can falsely activate and cause your doors to needlessly open and shut, Larco mats are not affected by passersby blowing debris or passing vehicles.





The Safest, Most Reliable Door Activation Method Available

3) No Maintenance Necessary!

ISO 9002 Certified

Presence sensing mats
are designed for total reliability,
which means they won't ever fall
out of adjustment. In addition,
daily safety checks and
adjustments required by other
types of sensors aren't necessary
with Larco mats, saving you time and money!





The Safest, Most Reliable Door Activation Method Available

2) Mats are the Safest Method Available

ISO 9002 Certified

Unlike other types
of sensors that must detect
motion, Larco presence-sensing mats
offer positive control--when a person
steps on a presence-sensing mat,
they are sensed. No matter how
fast they're moving, no matter what
they're wearing, no matter their age or
disability, presence-sensing mats are
designed to detect anyone. This means they
won't cause your doors to inadvertently slam shut on
someone who pauses in the doorway.



ISO 9002 Certified

# **Automatic Door Mats**

The Safest, Most Reliable Door Activation Method Available

# 2) Mats are the Safest Method Available





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The Safest, Most Reliable Door Activation Method Available

AND THE NUMBER ONE REASON WHY MATS
ARE BETTER THAN OTHER
ELECTRONIC SENSORS:
Presence-Sensing Mats are
the Most Cost-Effective
Method Available!

With a lower initial cost and lower costs over time,
Larco presence-sensing mats offer a more cost-effective solution. Their no-maintenance design reduces the time and money you'll spend maintaining your entrance, and with their total reliability, they won't cause phantom activations that affect your building's climate and raise your energy costs. When it comes to the bottom line, presence-sensing mats are just better for your wallet!

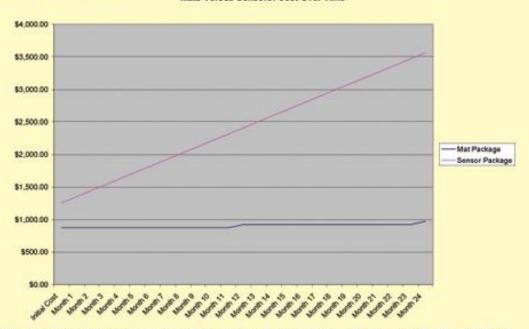


ISO 9002 Certified

### **Automatic Door Mats**

The Safest, Most Reliable Door Activation Method Available

# 1) Presence-Sensing Mats are the Most Cost-Effective Method Available! Mats Versus Sensors: Cost Over Time



Here's the comparison over two years' time for a Single Swing Door with one way traffic and mats on both sides of the door...assuming sensors installed function properly and require no adjustments or maintenance.



The Safest, Most Reliable Door Activation Method Available

